



COLORADO SPRINGS Labor Availability

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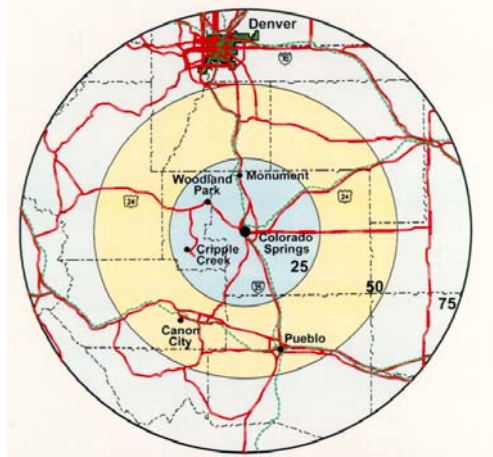


Availability of Labor

Labor Force

Draw from a population of 3.3 million people within an hour drive

Colorado Springs is a second tier city with a population of over 600,000. Its location, 68 miles south of Denver, an easy one-hour commute on Interstate 25, is a desirable distance from a large metropolitan area.



2010 Forecast	25 Miles	50 Miles	75 Miles (1 hour drive)
Population, Total	629,411	1,140,339	3,326,501
Population, 20-64 years	388,395	696,745	2,073,100
0 - 19 years	181,336	334,569	909,897
20 - 44 years	225,336	393,841	1,189,540
45 - 64 years	163,059	302,904	883,560
65+ years	59,680	109,025	343,504
Households	234,949	416,846	1,279,625
Median Age	34.5	35.5	36.0
Per Capita Income	\$27,936	\$31,899	\$31,694
Median Household Income	\$61,915	\$66,655	\$64,801

Source: CACI International, Inc. February 2011



Military Outplacement / Retirement / Dependents

Colorado Springs is home to four military bases, which enhances the local workforce. There are approximately 63,000 military retirees and dependents in the area, and an average of 600 military separations per month. Those who have been stationed in Colorado Springs often return to the area to begin a second career after retirement; they represent a workforce that is skilled, disciplined, and stable, with a strong work ethic.

Peterson Air Force Base, Schriever, NORAD

30-50 Outplacements per month

94% stay in Colorado Springs

92% are technically trained

74% have degrees

62% have masters degrees

Spouses:

79% work for pay

97 enrolled, looking for work

45% have 4 year degrees

Fort Carson

200 - 250 Outplacements per month

30 - 40% stay in Colorado Springs

85% are technically trained

Over 2,300 clients looking for work

Spouses/Retirees/DOD Civilians:

75% work for pay

50 - 75 enrolled, looking for work

Air Force Academy

15 Outplacements per month

45% stay in Colorado Springs

30 - 40% technically trained

50% have degrees

30% have masters degrees

Spouses:

35% work for pay

30 - 35 enrolled, looking for work

Other

- 35,600 University Students
- 51,989 Active applicants with Pikes Peak Workforce Center in 75 mile radius as of February 2, 2011



Primary Job Layoffs / Closures

2011

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
01-21-11 / 03-23-11	Westwood College (closure)	Online Admissions Representatives	77
02-08-11 / 10-31-11	URS Federal Services	Federal Contractor	65
02-15-11 / 02-15-11	Tech for Less	Online Electronics Retailer	43
02-23-11 / 10-31-11	U.S. Northern Command	Civilian Chaplaincy, Surgeon General Office, History Office & Information Technology	39
	TOTAL		224

As of February 25, 2011



2010

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
01-30-10 / 03-31-10	Boeing Company	Aerospace & Defense	30
02-25-10 / 04-31-10	California State Automobile Association	Contact Center Business Unit	63
02-26-10 / 03-31-10	Western Horseman, Inc.	Administration	7
02-27-10 / 12-31-10	Ford Motor Credit, Colorado Springs Business Center	Customer Service - Insurance	80
07-30-10 / 08-27-10	Current / Paper Direct	Fulfillment Operations	30
07-30-10 / 07-30-10	Focus on the Family	Religious radio broadcasting, print media, books, magazines, films, seminars, family counseling & public policy analysis	110
08-31-10 / 07-01-10	Provident Pharmaceuticals, LLC (closure)	Manufacture prescription and over-the-counter drugs.	35
09-23-10 / 12-31-10	URS Federal Services	Federal Contractor	50
10-29-10 / 10-28-10	Current / Paper Direct	Fulfillment Operations	49
	TOTAL		454

As of December 31, 2010



2009

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
01-15-09 / 01-30-09	LexisNexis	Editing – Legal Publishing	34
01-22-09 / 09-01-09	Direct Checks Unlimited	Printing Operation	100
01-23-09 / 04-06-09	Sun Microsystems	Data Storage	2
02-10-09 / 09-30-09	Direct Checks Unlimited	Fulfillment Operations	99
02-20-09 / 02-20-09	Western Forge	Manufacturer – Tools	75
02-27-09 / 02-26-09	David C. Cook	Christian Materials Publisher	29
03-05-09 / 03-04-09	Sturman Industries	Research and Development	16
03-06-09 / 02-28-09	Center for Creative Leadership	Coaching and Developing Leaders	12
03-18-09 / 03-13-09	Ramtron International Corp.	Semiconductor Manufacturing	8
03-19-09 / 03-31-09	US Olympic Committee	Develop U.S. athletes for Olympic competitions & Pan Am Games	43
04-07-09 / 04-06-09	NavPress	Christian Publisher	9
04-22-09 / 04-22-09	T.Rowe Price	Financial Customer Service	44



2009 (continued)

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employee es
04-22-09 / 04-21-09	Coast IRB (closure)	Independent Review Board	50
04-28-09 / 04-28-09	Atmel Corporation	Semiconductor Manufacturing	266
06-05-09 / 06-05-09	Tech for Less, LLC	Online liquidator of new, name-brand business computer hardware products	35
06-23-09 / 08-31-09	ARINC	Maintenance Facility	20
07-07-09 / 09-07-09	Sun Microsystems	Data Storage	5
09-02-09 / 09-30-09	Focus on the Family	Marketing	75
11-10-09 / 01-03-10	Sun Microsystems	Data Storage	1
11-11-09 / 11-10-09	El Paso Corp.	Technical & Support Staff	45
11-16-09 / 01-31-10	Deluxe Corporation (closure)	Call Center	225
	TOTAL		1,193

As of December 31, 2009



2008

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
01-07-08 / 02-29-08	ICT Group (closure)	Customer service center for Virgin Mobile	210
01-23-08 / 03-28-08	Qwest Communications	Directory Assistance	36
03-05-08 / 04-30-08	PRC	Provide outsourced customer management solutions.	196
07-18-08 / 09-08-08	Sun Microsystems	Data Storage	2
08-19-08 / 08-15-08	Western Forge	Management & Production	40
10-01-08 / 01-01-09	Focus on the Family	Marketing	50
10-12-08 / 06-01-08	LexisNexis	Editing & Business Systems Engineering	22
11-13-08 / 11-14-08	Western Forge	Management	7
11-17-08 / 11-14-08	Focus on the Family	Non-profit Headquarters	149
11-21-08 / 11-19-08	Quantum Corporation	Electronics Manufacturer	30
12-09-08 / 11-13-08	Plasmon LMC, Inc.	Manufacture optical / tape back-up drives	50
12-16-08 / 12-15-08	Atmel Corporation	Semiconductor Manufacturing	245
	Total		1,037

As of December 31, 2008



2007

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
02-14-07 / 02-01-07	Xanthus Higher Education Loan Program (closure)	Student loan consolidator	30
02-17-07 / 03-30-07	Billards Congress of America (closure)	National Governing Body for billiards equipment & pool hall industry	6
04-12-07 / 04-20-07	PrecisionWave Corporation (closure)	R&D for radio frequency test equipment	15
04-17-07 / 08-04-07	Intel Corporation (closure)	Manufacture semiconductors	738
05-08-07 / 05-07-07	Michelle's Chocolatiers & Ice Cream (closure)	Manufacture chocolate products & ice cream	30
05-11-07 / 05-11-07	California Casualty	Customer Service – Insurance	50
06-29-07 / 08-01-07	LSI Logic	Data Center, Engineering, Finance	15
07-24-07 / 09-21-07	Wells Fargo Consumer Credit Group (closure)	Customer Fulfillment	76
09-11-07 / 09-21-07	Focus on the Family	Response Services	30
09-13-07 / 11-29-07	DALSA Corporation	Digital Imaging	10

**2007 (continued)**

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employee es
09-14-07 / 12-31-07	Sanmina - SCI	Printed Circuit Board Assembly	319
09-18-07 / 12-31-07	Wells Fargo Consumer Credit Group	Consumer Credit Group	81
10-04-07 / 12-31-07	Ezenial! Inc.	Engineering / Customer Service	20
10-08-07 / 11-26-07	Sun Microsystems	Data Storage	1
11-01-07 / 01-31-08	Wells Fargo Consumer Credit Group	Consumer Credit Group	15
11-16-07 / 11-30-07	Progressive Insurance	Customer Service	35
	TOTAL		1,471

As of December 31, 2007



2006

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
02-17-06 / 02-16-06	Current USA Inc.	Printing Operations	25
02-17-06 / 10-01-06	Current USA Inc.	Customer Service / Printing Operations	10
02-22-06 / 05-09-06	Kidde Residential & Commercial, Inc. (closure of manufacturing)	Manufacture Fire and Safety Products	45
04-11-06 / 12-31-06	Bank of America (closure due to merger with MBNA)	Customer Service / Call Center	670
07-13-06 / 07-05-06	Sanmina-SCI	Electronic Component Maker	77
08-03-06 / 10-31-06	United Airlines	Airline Crew / Ground Operations	65
08-03-06 / 10-02-06	Sun Microsystems	Data Storage	4
08-08-06 / 12-31-06	Safetran Traffic Systems (closure of manufacturing – purchased by Econolite Control Products, Inc. – CA)	Manufacturing of traffic control signal controllers and cabinets	50
09-01-06 / 10-31-06	United Airlines (closure of airport station)	Customer Service	65
11-02-06 / 02-04-07	Wells Fargo Consumer Credit Group (consolidation of facility)	Customer Fulfillment	76



2006 (continued)

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
11-03-06 / 01-31-07	Farmers Insurance Group	Customer Service -	96
12-16-06 / 12-15-06	Atmel	Semiconductor Fabrication	26
	TOTAL		1,209

As of December 31, 2006

2005

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
02-16-05 / 02-15-05	U.S. Olympic Committee	Operations - US Olympic Training Center	26
04-01-05 / 03-30-05	Atmel Corporation	Chip Fabrication	150
04-10-05 / 03-30-05	Maximum Dynamics, Inc. (closure)	Headquarters – Network Operations	4
04-15-05 / 04-14-05	U.S. Olympic Committee	Operations - US Olympic Training Center	6
04-26-05 / 03-31-05	Moduslink (closure)	Integrated Software Management	30
05-23-05 / 06-30-05	UtiliQuest, LLC (closure)	Underground Utility Damage Prevention Services	32



2005 (continued)

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
08-17-05 / 08-19-05	Sanmina-SCI	Electronic Component Maker	150
09-30-05 / 10-31-05	Pikes Peak International Raceway (closure)	Race Track	16
11-02-05 / 10-31-05	Hewlett Packard	Sales & Direct Marketing	175 -300
11-15-05 / 11-15-05	Agilent Technologies	Information Technology / Financial Svcs	90
11-15-05 / 08-31-05	Agilent Technologies	Operations Support	50
	TOTAL		779 - 904

As of December 31, 2005



2004

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
01-28-04 / 01-27-04	MCI Inc.	Software Development & Telemarketing Center	32
01-30-04 / 04-30-04	Walter Drake, Inc.	Mail-order Operation	325
02-07-04 / 08-01-04	IR Security & Safety (Schlage Lock Company)	Manufacturer of Lock Systems – Full Time Temporary Jobs	150
02-01-04 / 02-29-04	Checks Unlimited	Mail-order Check Operation	50
02-14-04 / 03-31-04	Skyline Electronics, LLC (closure)	Electronic Manufacturing	39
03-13-04 / 05-15-04	Checks Unlimited	Mail-order Check Operation	75
03-27 04 / 06-30-04	MCI	Call Center Operations	135
04-06-04 / 04-30-04	Quantum Corporation	Tape-Drive Manufacturing	20
06-18-04 / 06-30-04	Trio Security Inc. (closure)	Software Development	5
06-24-04 / 08-24-04	MCI (closure)	Call Center Operations	650



2004 (continued)

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
07-14-04 / 07-16-04	Sun West Communications	Telecommunications	22
07-15-04 / 10-01-04	Cheap Tickets Inc. (closure)	Call Center Operations	180
12-11-04 / 12-11-04	CodeNet (closure)	Telecommunications	9
	Total		1,692

As of December 31, 2004



2003

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
01-15-03 / 07-01-03	Intel Corporation	Semiconductor Manufacturer	200
02-06-03 / 02-14-03	Focus on the Family	Broadcast/Media Ministry	34
02-28-03 / 03-31-03	RBM Precision Metal (closure)	Metal Product Manufacturer	88
03-01-03 / 02-28-03	WorldCom*	Telecommunications Systems & Software Development	80
05-07-03 / 05-01-03	Agilent Technologies, Inc.**	Manufacture Electronic Components	150
05-21-03 / 04-30-03	Marharishi Ayur-Ved Products	Manufacture Herbal Health Care Products	10
06-11-03 / 06-10-03	Sanmina SCI	Electronics Manufacturer	99
07-03-03 / 07-31-03	Pemstar Inc.	Contract Engineering	4
07-23-03 / 09-30-03	Vitesse Semiconductor (closure)	Manufacture Computer Chips	160
07-31-03 / 7-29-03	FrontRange Solutions	Software Development	50
07-31-03 / 07-28-03	Spherion Pacific Workforce	Agilent Technologies contract workers	82
07-31-03 / 0-03-03	General Dynamics Network Systems	Government Contractor	43



2003 (continued)

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
08-08-03 / 12-31-03	TriZetto Group, Inc. (closure)	Software Development – Healthcare Industry	60
08-30-03 / 08-29-03	MCI Inc.	Software Development & Telemarketing Center	50
10-03-03 / 10-02-03	FrontRange Solutions, Inc.	Software Development – Sales Dept.	10
10-03-03 / 10-04-03	Minco Manufacturing	Manufacture Fuser Rollers	3
10-17-03 / 01-31-04	Metso Corporation (closure of manufacturing)	Manufacture Pumps and Liquid-Solid Separating Devices	130
11-07-03 / 11-03-03	Serena Software***	Software Development	20
11-14-03 / 11-13-03	FutureCall LLC	Telemarketing	137
11-26-03 / 11-25-03	Quantum Corporation	Tape-Drive Manufacturing	20
	TOTAL		1,430

As of December 31, 2003

*Number for WorldCom February layoff is an estimate (noted less than 100)

**Number for Agilent Technologies is estimated (300 people from Colorado Springs & Englewood)

***Number for Serena Software November layoff is an estimate



2002

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
01-15-03 / 07-01-03	Intel Corporation	Semiconductor Manufacturer	200
01-10-02 / 01-09-02	Mindport Inc. (closure)	Broadband Internet Services	35
01-17-02 / 01-16-02	LSI Logic Data Center	Corporate data center, finance and storage systems	41
01-19-02 / 01-14-02	SCI Systems	Electronics Manufacturer	120
01-25-02 / 01-24-02	Gateway (closure)	Technical Support Center	400
02-22-02 / 08-31-02	Eagle-Picher Technologies, Inc. (closure)	Battery Manufacturer	71
02-19-02 / 02-14-02	Mercury EMS, Colorado	Electronic Manufacturer	39
03-08-02 / 03-07-02	WideOpenWest	Cable Television Provider	11
03-21-02 / 03-20-02	Premiere Conferencing	Web-based Teleconferencing	12
03-23-02 / 08-31-02	Kaman Corporation (closure)	Defense Technology	34
04-08-02 / 04-12-02	Mercury EMS, Colorado	Electronic Manufacturer	3
04-25-02 / 04-23-02	USA.Net	E-mail Provider	30



2002 (continued)

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
05-08-02 / 05-31-02	Current Inc.	Mail Order Stationery	110
05-14-02 / 05-31-03	RockShox, Inc.	Manufacture Bicycle Suspensions	200
06-28-02 / 06-28-02	WorldCom*	Telecommunications Systems & Software Development	500
06-28-02 / 06-28-02	EDS*	Information Technology Services	200
07-19-02 / 07-31-02	Vitesse Semiconductor**	Semiconductor Manufacturer	35
07-30-02 / 11-18-02	Huntleigh USA Corporation	Airport Security	81
07-31-02 / 09-30-02	ITT Industries, Inc. Sys Div.	Software Development (Aerospace)	84
07-31-02 / 09-30-02	Lockheed Martin Tech. Ops***	Software Development (Aerospace)	96
08-13-02 / 08-12-02	Checks Unlimited	Mail Order Checks	25
08-29-02 / 09-01-02	Consolidate Freightways	Freight Carrier	23
09-10-02 / 09-13-02	Quantum Corporation	Tape-Drive Manufacturing	34
09-13-02 / 09-01-02	Hewlett Packard****	Customer & Financial Services	400
09-17-02 / 09-19-02	Atmel Corporation	Semiconductor Manufacturing	100
10-04-02 / 10-31-02	Quantum Corporation	Tape-Drive Manufacturing	20

**2002 (continued)**

Date announced/ Date of 1st Layoff	Company	Business Description	Number of Employees
11-20-02 / 02-28-02	Agilent Technologies, Inc.	Manufacture Electronic Components	150
11-21-02 / 12-31-02	WorldCom	Telecommunications Systems & Software Development	500
11-23-02 / 11-23-02	TeamShare Inc.	Software Development	18
	Total		3,372

As of December 31, 2002

*Numbers for WorldCom & EDS June layoffs are estimated

**Number for Vitesse Semiconductor is an estimated 20% of workforce

***Numbers for Lockheed Martin were absorbed into the company

****Numbers for Hewlett Packard are estimated