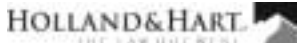


*The Greater Colorado Springs Economic Development Corporation
In Celebration of New Companies and Local Expansions 2004
Quality Jobs for a Quality Community*



Photo The Gazette

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EDC VISION

The Greater Colorado Springs Economic Development Corporation is a recognized and respected source of leadership and achievement in the creation and maintenance of a sustained healthy economy which contributes to a superior quality of life for citizens of Colorado Springs.

EDC MISSION

To sustain and improve the quality of life in the Greater Colorado Springs area by helping to meet community demand for the number, diversification and average income of primary jobs that are needed to support the population and the tax base.

2004 RESULTS

Over the next five years, 14 EDC-assisted companies will generate 2,038 jobs with average salaries of \$52,400; 79% in target sectors. Positive economic news continues with expansion announcements from 8 additional companies representing hundreds of jobs and millions of dollars in local investment.

EDC is a privately funded, non-profit organization.

ACE HARDWARE CORPORATION

Ace Hardware Corporation first located a 500,000 square foot distribution center in Colorado Springs in February 1996. In 2003, Ace Hardware was evaluating their 15 distribution facilities across the country to determine where it made the most sense to expand operations. In March 2004, Ace Hardware announced an expansion plan of 225,000 new square feet to be added to the east side of their Colorado Springs facility. Locally, Ace Hardware employs 225.

Mr. Rick Bruhn, General Manager - Western Region

Mrs. Diane Bruhn

Mr. Paul Ziemba, Facility Manager

Mrs. Janet Ziemba

www.acehardware.com

5520 Astrozon Boulevard • Colorado Springs, CO 80916

BARRIOS TECHNOLOGY, LTD.

Barrios Technology, Ltd., opened an office in Colorado Springs in October 2004 and will grow to 10 employees within a year. With locations in Texas and Alabama, this 20-year old woman-owned company supports NASA in its space shuttle and space station operations and is planning to become more involved in the military space support area.

Ms. Karen Saltsman

Director of Business Development

www.barrios.com

3595 Fountain Boulevard • Colorado Springs, CO 80910

CALIFORNIA STATE AUTOMOBILE ASSOCIATION

After looking at over 60 cities, and narrowing down the choices to Salt Lake City, Phoenix, and Colorado Springs, California State Automobile Association (CSAA) decided in April 2004 that Colorado Springs was the location for their claims processing center. CSAA is the third largest AAA Club, servicing nearly 4 million members in Northern California, Nevada and Utah. California State Automobile Association plans to have 500 employees in Colorado Springs by the end of 2007.

Mr. Robert E. Valliere, Regional Claims Director

Ms. Sharon Fergot, Litigation Manager

Ms. Kris Richardson, CR Manager

Mr. Les Higgins, Casualty Manager

Ms. Sally Haagenson, HR Manager

www.csaa.com

5775 Mark Dabling Boulevard • Colorado Springs, CO 80919

CARECORE NATIONAL, LLC

Headquartered in New York, CareCore National, LLC, will open a medical support call center in Colorado Springs in January 2005. CareCore works with employers, radiologists and healthcare plans to provide patients high quality and clinically appropriate radiology-related diagnostic care. The company services over 22 million customers nationwide. CareCore plans to hire 100 employees in their new Colorado Springs location.

Ms. Mary Smith, Manager of Clinical and Operations

Ms. Barbara Gossett, Human Resources

www.carecorenational.com

1125 Kelly Johnson Boulevard • Colorado Springs, CO 80920

COMPUTER GENERATED SOLUTIONS, INC.

The New York based company Computer Generated Solutions, Inc., acquired a technical support contract in March 2004 for a Colorado Springs company. CGS was able to hire many of the existing technical support employees who otherwise would have lost their positions with the contract change. Employment for Computer Generated Solutions is estimated at 360 new jobs by the end of 2006.

Mr. John Coroneos, Site Director

Mr. Joe DeRiggi, Service Delivery Manager, After Hours

Mr. Mitch McDonald, Service Delivery Manager, Dow, Dow - Facilities

FDA Chris Sutton, Service Delivery Manager, Agilent

**Mr. Ken Westberg, Service Delivery Manager, Bearing Point,
Burlington, On-Semi, and USG**

www.cgsinc.com

305 Rockrimmon Boulevard • Colorado Springs, CO 80919

CONFIGURESOFT, INC.

EDC assisted ConfigureSoft, Inc., with locating in Woodland Park in November 1999 with plans to eventually move to Colorado Springs. With 105 employees in February 2004, ConfigureSoft, Inc., decided it was time to relocate their office to Colorado Springs in order to take advantage of a larger workforce pool. ConfigureSoft, Inc., is engaged in the development and sales of systems management software. The company plans to have 300 employees by 2009.

Ms. Beverly Infante

Director, Human Resources

www.configuresoft.com

4390 ArrowsWest Drive • Colorado Springs, CO 80907

EFT SOURCE, INC.

Headquartered in Nashville, Tennessee, EFT Source, Inc., opened a second location in Colorado Springs in June 2004. This location serves as the disaster recovery location as well as a second production site. The company imprints and encodes Visa and MasterCard debit/credit cards. EFT plans to have approximately 50 employees by the end of 2009.

***Mr. Eli Shayotovich, Plant Manager
Mrs. Frances Shayotovich, Customer Service Manager***

*www.eftsource.com
2815 Janitell Road • Colorado Springs, CO 80906*

EMPIRICAL TESTING CORP.

Empirical Testing Corp. relocated from Broadview Heights, Ohio to Colorado Springs in September 2004. The company prides itself on professional and accurate testing of medical devices, including spinal implants and other orthopedic devices. Empirical Testing Corp. plans to have 8 employees by the end of 2006.

***Mrs. Dawn Lissy
Mr. Christopher Lissy
Ms. Catherine Botson
Ms. Jessica Davis***

*www.empiricaltesting.com
4628 Northpark Drive • Colorado Springs, CO 80918*

FEDEX GROUND

FedEx Ground is relocating its local facilities from the Airport Business Center to Fountain Boulevard and Powers Boulevard. Scheduled to open in September 2006, the new 54,000 square foot terminal will house operations for FedEx Ground and its residential-only ground delivery service, FedEx Home Delivery. The two operations currently have 43 employees and 35 contractors and plan to add 12 new positions by the end of 2006.

Mr. Darrell Barton, Senior Manager
Mrs. Melanie Barton
Mr. Trent Linville, Operations Manager
Mrs. Sherri Linville

www.fedex.com

2520 Aviation Way, Suite P • Colorado Springs, CO 80916

FOCUS PUBLICATIONS

Focus Publications is the premier provider of marketing tools and support to title insurance, mortgage lending & real estate professionals. Created in 1996, the company responded to a need for marketing tools that put real estate professionals in front of their clients consistently, in an informed, professional format. Focus Publications located in Colorado Springs from San Diego, CA in June 2004, plans to have 15 employees by the end of 2005.

Mr. Howard Voyles, Chief Executive Officer
Ms. Teresa McBratney, Chief Administrative Officer
Mr. Shane Hoalst, Technical & Creative Director
Ms. Janna Kasza, Marketing Director

www.focuspub.com

2630 Tenderfoot Hill Street, Suite 202 • Colorado Springs, CO 80906

PROGRESSIVE INSURANCE

Colorado Springs was pleased to learn in June 2004 that Progressive Insurance decided to locate a new data center and information technology group at their existing campus in Northgate. Additional facilities will be constructed to house these new operations. This decision adds 374 new jobs over the next couple of years, many of which are information technology and software support positions.

***Mr. Jim Boland, Call Center Manager
Ms. Barbara Cope, IT Manager
Mr. Scott DiFranco, Direct Sales Manager
Mr. John Haas, Site Director***

*www.progressive.com
12710 Voyager Parkway • Colorado Springs, CO 80921*

PROVIDENT PHARMACEUTICALS, LLC

Provident Pharmaceuticals, LLC, is a start up pharmaceutical company that will be opening operations in Colorado Springs by January 2005. Provident manufactures a variety of solid and oral dose prescription and over-the-counter products. The company will also have an in-house laboratory to conduct extensive testing on all products. The company plans to add 15-20 new jobs to the Colorado Springs community by the end of 2005.

***Mr. Brian Crook, DVM, President
Mrs. Kathy Crook, Administrative Services Manager
Ms. Katelin Crook
Mr. Larry Boos, Ph.D., Director of Regulatory
Affairs/Quality Assurance***

*www.providentpharma.com
4831 Centennial Boulevard • Colorado Springs, CO 80919*

SHARENE SPORTSWEAR, INC.

Sharene Sportswear, Inc., relocated their headquarters and manufacturing facility to Colorado Springs in March 2004 from San Diego, California. The company designs and manufactures high quality figure skating apparel. Sharene Sportswear, Inc., plans to have 15 employees by the end of 2005.

Mr. Norman Owen, President

Mrs. Muriel Owen, Secretary

Mrs. Sharene Eble, Chief Financial Officer

Mr. Jeff Eble, National Sales Manager

www.shareneskatewear.com

1414 South Tejon Street • Colorado Springs, CO 80903

WESTWOOD COLLEGE ONLINE - COLORADO SPRINGS

Westwood College Online - Colorado Springs opened a recruiting center in mid-November 2004, providing services to help adults pursue online education opportunities for a fast track, career-focused education in a variety of fields. Westwood Online's recruiting center will help facilitate inbound calls from prospective students. The Colorado Springs operation will employ 125 people by the end of 2005 with plans for additional growth.

Mr. Lane Sanders, Senior Director of Admissions

Ms. Karen Craig, Operations Manager

www.westwoodonline.edu

12320 Oracle Boulevard • Colorado Springs, CO 80921

CHECKS UNLIMITED

Checks Unlimited announced plans to hire an additional 100 employees in Colorado Springs in April 2004. The additional employment opportunities are attributed to work coming from an Alabama plant that was shut down during the summer of 2004. Checks Unlimited has a product line that includes address labels, business cards, checkbook covers, checks and identity theft prevention kits.

Mr. Gary Klonski, President

www.checksunlimited.com
8245 North Union Boulevard • Colorado Springs, CO 80920

CURRENT USA, INC.

After acquiring a Longmont firm, Current USA, Inc., announced plans to add 100 new jobs to their Colorado Springs location in September 2004. Current USA, Inc., products now include stationery, gift wrap, cards, gifts, address and specialty labels, checks, apparel, home decor and home office products through their catalogs and website.

Mr. Dave Humbert, President

www.currentcatalog.com
1005 East Woodmen Road • Colorado Springs, CO 80920

DALSA COLORADO SPRINGS, INC.

DALSA Life Sciences relocated their research, development and manufacturing operations to Colorado Springs in March 2004. Moving from Arizona, DALSA Life Sciences joined sister division DALSA Colorado Springs to become a single division of DALSA Corporation, DALSA Colorado Springs, Inc. The company manufactures digital cameras for the medical and aerospace industries. This project represents 25 new positions in Colorado Springs.

***Ms. Michele Hockemeyer
VFM Controller***

www.dalsa.com

4820 Centennial Boulevard • Colorado Springs, CO 80919

DIRECTED ENERGY SOLUTIONS

Directed Energy Solutions recently announced that it would like to have 70 employees by the end of 2006, up from their current 23. With half of their employees holding doctorates in physics or chemistry, Directed Energy Solutions has been cited as one of the 500 Fastest Growing Private Companies in the US by Inc. Magazine. Directed Energy Solutions is currently working on a contract developing a new laser for the aerospace industry.

***Dr. David Neumann,
President and Chief Executive Officer
Mrs. Diane Neumann***

www.denergysolutions.com

14230 Timberedge Lane • Colorado Springs, CO 80921

INTEL CORPORATION

In July 2004, Intel announced plans for several hundred new jobs and over \$400 million in new investment in Colorado Springs, completing the half-vacant plant on Garden of the Gods Road to increase their chip manufacturing capacity. The local plant competed against other Intel facilities for this new expansion project. Intel cited the superb performance of its workforce that made the local plant globally competitive during very challenging times. Intel currently has 796 employees in Colorado Springs.

Mr. Dennis Emerson, Materials Manager
Mrs. Susan Emerson

www.intel.com
1575 Garden of the Gods Road • Colorado Springs, CO 80907

NAVSYS CORPORATION

Global positioning systems company NAVSYS Corporation announced in November 2004 that they plan to hire 40 more engineers over the next year, expanding their workforce by two-thirds. NAVSYS Corporation, founded in 1986, develops GPS systems for both government and commercial clients. The company has also recently been named one of the fastest growing technology companies in Colorado by Deloitte & Touche USA.

Dr. Alison K. Brown, President & Chief Executive Officer
Mr. Bob Todd, Chief Financial Officer

www.navsys.com
14960 Woodcarver Road • Colorado Springs, CO 80921

SPRINGS FABRICATION

A custom engineered metal fabricator in Colorado Springs, Springs Fabrication has varied products ranging from small job shop oriented metal fabrication, welding and machining to large ASME pressure vessels and complete turn key skidded systems. Starting as a two man operation 18 years ago, Springs Fabrication has grown to approximately 100 employees and has taken on some very challenging projects over the years with great success.

Mr. Tom Nepl, Owner

Mrs. Lorrie Nepl, Owner

Ms. Belinda Popovich, Director of Business Development

www.springsfab.com
850 Aeroplaza Drive • Colorado Springs, CO 80916

USAA

United Services Automobile Association

USAA announced that they would add an additional 125 jobs to their Colorado Springs policy service and claims staff. The extra employment opportunities come from the rapid growth in the Western U.S. territory which includes Alaska, Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington and Wyoming. The positions include adjusters, examiners and managers for auto and homeowner's insurance policies. USAA currently has over 1,200 employees.

Mr. Vic Andrews, Vice President & General Manager

www.usaa.com
1855 Telstar Drive • Colorado Springs, CO 80920

SPECIAL RECOGNITION

The United States Olympic Committee

EDC is honoring the USOC for the outstanding performance of their athletes during the 2004 Olympics held this past summer in Greece. The United States team was first in total medals won with 103, first in gold medals with 35, and also received 39 silver, and 29 bronze medals. The entire country was proud of the USOC's accomplishments during the Olympics, and we in Colorado Springs are proud that the USOC calls our city home. The USOC, the Olympic Training Center and the National Governing Bodies located in Colorado Springs, create a world-renowned marketing brand for our city. This outstanding branding helps EDC in discussions with prospects thinking of moving into the Colorado Springs area. Thank you to the USOC for helping make the job of selling Colorado Springs to prospective companies easier and for what you mean to our community.

Mr. Jim Scherr, Chief Executive Officer & Secretary General
Mr. Early Reese, Chief Financial Officer

www.usolympicteam.com
One Olympic Plaza • Colorado Springs, CO 80909

EDC Board of Directors / Staff / Reception Host Committee

BOARD OF DIRECTORS

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Classic Companies
CreekStone Homes, Inc.
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ERA Shields Real Estate
First Community Bank
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Relocation Solutions

Holland & Hart LLP
Holme Roberts & Owen LLP
Housing & Building Association of
Colorado Springs
Intel Corporation
John Laing Homes
Keller Homes, Inc.
La Plata Investments, LLC
Land Title Guarantee Company
Lennar Communities Colorado
Lennar/U.S. Home
MasterBilt Homes, Inc.
Memorial Hospital
Merrick & Company
Mulliken Weiner Karsh Berg & Jolivet, P.C.
Nichols & Comito /
Premier Homes by L.L. Nichols
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Poag & McEwen Lifestyle Centers
Prudential Professional Realtors
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EDC INVESTORS

*A. Marvin Strait, CPA
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Allure Homes, Ltd.
American Bank of Commerce -
Colorado
American Electric Company
Antlers Hilton Colorado Springs
Apollo Park Executive Suites
Aquila
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Atmel Corporation
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Better Business Bureau
BiggsKofford, P.C.
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Cheyenne Mountain Resort
The Christian and Missionary Alliance
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Colorado Technical University
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Compass Bank
Contrarian Investors LLC
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Cushman & Wakefield of Colorado, Inc.
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DLR Group*

*Don Bates Insurance
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Empire Title of Colorado Springs
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First Business Brokers, Ltd.
FirstBank of Colorado Springs
Frazee Construction Company
Gendron Homes, Inc.
General Growth Properties, Inc.
Gerald H. Phipps, Inc.
Graebel Movers of Colorado Springs
Griffis/Blessing, Inc.
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Homewood Suites by Hilton
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*JR Engineering, LLC
Kaiser Permanente
Kempton Construction L.L.C.
KILO, FM 94.3
King Soopers, Inc.
KKTV Channel 11
Kleinfelder, Inc.
KOAA-TV, Channels 5 and 30
Lane Sales, Inc.
The Law Office of Thomas M. James, P.C.
Lawn Doctor of Colorado Springs
The London Group
Mallon Development Company
Marge Milne Agency, Inc.
Mason Properties, Inc.
McCormick-Armstrong
McGinnis/GMAC Real Estate
Midas Auto Service Experts
Momentum Advertising and
Public Relations
Mountain States Employers Council, Inc.
Mountain States Pipe & Supply Co., Inc.
Mountain View Electric Association
N.E.S. Inc
NAI Highland Commercial Group, LLC*

EDC INVESTORS

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Nearon-Doyas Properties, LLC
New Generation Homes
Next Level Development, Inc.
Nunn Construction, Inc.
Oakwood Corporate Housing
OfficeScapes
Olive Real Estate Group, Inc.
Olson Plumbing & Heating Co.
Overhead Door Company of
Colorado Springs, Inc.
Peak Professional Contractors, Inc.
Peoples National Bank
The Personnel Department, Inc.
Picture It Framed
Pikes Peak Regional
Development Corporation
PRACO, Ltd.
Precision Electric, Inc.*

*Prime West Companies
Professional Rodeo Cowboys Association
Proforma Land Development and
Construction, Inc.
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Pulte Homes Corporation -
Colorado Springs
Qwest
R.E. Monks Construction Company LLC
Radisson Inn North
Rampart Plumbing & Heating Supply Inc.
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Randy R. Kilgore & Company
Realtors Commercial & Industrial Society
Red Noland Cadillac, Inc.
Rexel Electric Company
Rice & Rice, Inc.
RMC Corporation
Robbins Heating & Air Conditioning, Inc.*

*Rothgerber Johnson & Lyons LLP
Rutledge's
Salzman Real Estate Services, Ltd.
Sandia, Inc.
Schmidt Construction Company
Sellon Communities Inc.
The Semmens Group LLC
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Soaring Eagles Orchards, Inc.
Sparks Willson Borges Brandt &
Johnson, P.C.
The Spires Broadmoor
SRC Computers, Inc.
Standard Sales Company
Stewart Title of Colorado Springs
Stresscon Corporation
Stuart Scott, Ltd.
Team Chevrolet, Inc.
TQ3Navigant*

*Transit Mix Concrete Co.
Unified Title Company, Inc.
University of Colorado Foundation
USAA
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Waste Management of Southern Colorado
- Colorado Springs
Wells & West, Inc
West Electric Group
Westerra Development Co.
Westwind Homes, Inc.
Winslow BMW
Woodford Manufacturing
Wynne Realty, Ltd
Zephyr Development LLC*

Economic Development Partners Contributing to Success in 2004

City of Colorado Springs

107 North Nevada Avenue, Suite 200

Box 1575 Mail Code 1541

Colorado Springs, CO 80901-1575

719-385-5855 / 719-385-5489 FAX

Colorado Springs Utilities

Post Office Box 1103

Mail Code 1025

Colorado Springs, CO 80947-1025

719-668-4800 / 719-668-8020 FAX

Colorado College

Office of External Relations

14 East Cache La Poudre

Colorado Springs, CO 80903-3298

719-389-6000 / 719-389-6256 FAX

Pikes Peak Workforce Center

2306 East Pikes Peak Avenue

Colorado Springs, CO 80909

719-667-3715 / 719-667-3753 FAX

Office of International Affairs

Two North Cascade Avenue, Suite 110

Colorado Springs, CO 80903-1620

719-575-4314 / 719-481-5767 FAX

El Paso County Enterprise Zone

27 East Vermijo Avenue, 5th Floor

Colorado Springs, CO 80903

719-520-6480 / 719-520-6486 FAX

Greater Colorado Springs Chamber of Commerce

Two North Cascade Avenue, Suite 110

Colorado Springs, CO 80903-1620

719-635-1551 / 719-635-1571 FAX

Pikes Peak Community College

5675 South Academy Boulevard, Box 6

Business Faculty/Workforce

Training Room A216

Colorado Springs, CO 80906

719-540-7202 / 719-540-7193 FAX

Colorado Office of Economic

Development & International Trade

100 West Pikes Peak Avenue, Suite 200

Colorado Springs, CO 80903

719-227-1699 / 719-227-1954 FAX



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90 South Cascade Avenue, Suite 1050
Colorado Springs, CO 80903
719-471-8183
www.coloradosprings.org • csedc@csedc.org*



Photo Tom Schwab

*For additional information on EDC mission activities, please
contact the following at 719-471-8183 or:*

EDC Investments:

Julie Boswell (jboswell@csedc.org)

New Company Support:

John Cassiani (jacassiani@csedc.org)

Community Infrastructure:

Mike Kazmierski (mjkazmierski@csedc.org)

Existing Company Support:

Rocky Scott (rocky@usa.net)